## Business Intelligence SS 2018

Modeling in BI

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### Models and Modeling in BI

- There are many different models used in BI
  - Examples you know:

## Models and Modeling in BI – Definition of a Model

- Model Definition: Models represent some part of the business process and allow precise formulation of interesting questions (Analytical Goals)
  - How can we realize the representation?(representation function)
  - How should we formulate the representation?("model language")

# Models and Modeling in BI – Representation Function of Models

- Models of Phenomena
  - Phenomena: Features of the business process interesting from an analytical point of view
  - Models define a picture of the phenomena (caricatures)
    - Idealized models, e.g., control flow of the business process, a treatment process, a course design
    - Analogical models: Overtake ideas from other sciences, e.g., gravity model for relations between persons in dependence of distance
    - Phenomenological models: Statistics, e.g. regression

# Models and Modeling in BI – Representation Function of Models

#### Models of Data

- We have no precise idea about the models, but only a number of candidate models for the empirical data
- The task is to learn the most appropriate model (Machine Learning, Data Mining)
- Simple example: Churn management:
  - Which variables influence the churn behavior of a customer,
    e.g., age, sex, marital status, income, ....?
  - How should we define the relation between churn behavior and theses variables?

# Models and Modeling in BI – Representation Function of Models

- Models of Theories
  - Each application domain of BI has specific domain knowledge, usually defined by concepts and relation (logical relations) between the concepts
  - Concepts and logical relations define a formal system (ontology)
  - Understanding this formal system as a theory data instances are models of this theory
    - → Database models

# Models and Modeling in BI – Languages for Models

- Corresponding to the multitude of models there are different formulations (languages) used:
  - UML or ER-modeling for data
  - BPMN for formulation of the control flow
  - Statistics in case of modeling customer behavior
  - Connectedness (reachability) in a graph

## Models and Modeling in BI – Formulation of Models

- Each language has its own semantic allowing definition of certain model elements an formulation of generic questions
  - Queries in a database
  - Simultaneous occurrence of two events in a business process
  - Strength of association between two variables
  - Graph models for social networks

## Models and Modeling in BI – Formulation of Models

- Generic questions can be formulated in different languages
  - Example: Relations between attributes
    - Formulate a query in a data model and represent the result as a table
    - Define a regression model and formulate the relation as an equation
    - Use a graphical language and visualize the relation in a scatterplot

## Models and Modeling in BI – Model Structures

- Putting all these things together leads to the concept of a *model structure* composed of:
  - Model Language:
    - Syntax defines basic elements and the rules how to compose model elements
    - Semantic defines the meaning of the elements in the language, independent from any domain
    - Notation for communication of the expressions in the language

## Models and Modeling in BI – Model Structures

- Model Elements: Certain expressions in the model language, useful for describing facts about the business process
- Generic questions: Questions formulated in the semantic of the model language about properties of model elements
  - Generic questions can be answered by specific analysis techniques

## Models and Modeling in BI – Modeling

- A mapping of some part of the domain semantic of a business process into a certain model structure ("Conceptual Modeling")
  - Examples for domain concepts and relations:
    - Health Care Use Case:
    - Higher Education Use Case:
    - CRM Use Case:

# Models and Modeling in BI – Modeling

- Definition of a model configuration: admissible expression in a model structure which allows formulation of the analytical goal in questions about the model configuration
- Connection of model configuration with observations: data about the instances of the business process have to fit to the model configuration, i.e., views and perspectives
- Definition of model variability: Usually data are blurred due to noise or statistical variability

# Models and Modeling in BI – Model Assessment and Quality

- Quality criteria for business process models
  - Correctness: model is syntactical correct and mapping of domain semantic and model semantic is appropriate
  - Relevance: model complies with intended function, i.e., explain past observations and predict future observations
  - Economic efficiency: trade-off between complexity and costs (Occams razor)
  - Clarity: model can be understood by users
  - Comparability: model fits in the overall analysis framework of the business process

# Models and Modeling in BI – Model Assessment and Quality

- Quality criteria for empirical models
  - Objectivity: Results are independent of the person using the model
  - Reliability: results of the model can be reproduced
  - Validity: model is useful from a practical point of view
    - Content validity: model represents phenomenon under consideration
    - Criterion validity: high correlation between model results and other external properties
    - Construct validity: new results can be derived from model

## Models and Modeling in BI – Models and Patterns

- Patterns describe local behavior whereas models describe global behavior
  - Examples:
    - Medical treatment process: a pattern of co-occurrence of certain medications
    - Customer relationship: A pattern of occurrence of certain combination of variables like outliers

#### Language:

- Propositional logic and predicate logic
  - Individual constants (names), e.g., "John Dee" "Business Intelligence"
  - Variables: placeholders for constants, e.g., "Student", "Course"
  - Functions: operating on constants or variables, e.g.
    "grade(Student) = passed"
  - Predicates: define properties for the individual constants, e.g., "AttendsBI"
  - Quantifiers ("for all  $(\forall)$ ", "exists  $(\exists)$ ")

#### Language:

- Propositional logic and predicate logic
  - Definition of terms by individual constants, individual variables, and functions
  - Generate atomic formulas by a predicate symbol followed by a number of terms for which the predicate is applicable, e.g. "AttendsBI [John Dee]"
  - Build well formed formulas using propositional calculus and quantifiers, e.g.,

```
∃ (Student) (∀(Course) grade(Student, Course) =passed)
```

- Model elements and generic questions
  - Building expressions according to predicate logic
  - Assign truth values to the expressions (interpretation)
  - If the interpretation results in truth values TRUE for all possible assignments of the free variables we call the interpretation a model
  - Generic questions are whether a well formed formula is true

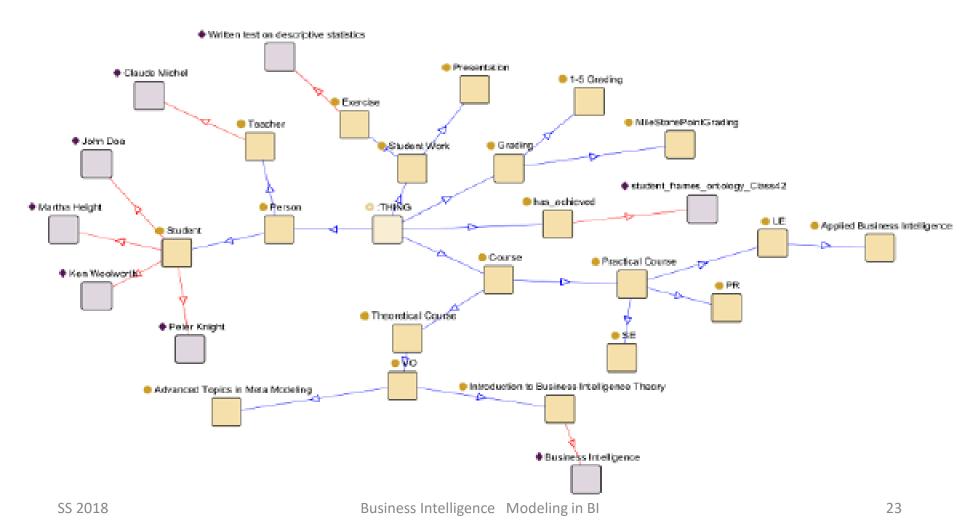
- Modeling using logical structures tries to capture domain knowledge in a logical form
- The simplest form are terminology systems like taxonomies

#### Ontologies:

"A specification of a conceptualization"

#### - OWL:

- T-Box: Vocabulary of a domain as a logical theory
- A-Box: Assertion about the domain, which has to be checked
- Uses the open world assumption, i.e., anything can be entered in the T-Box unless it violates constraints



#### Frames

- Representation in an object oriented style
  - For each object a number of slots are defined for attributes of the objects
- Frames use the closed world assumption, i.e., a statement is true if its negation cannot be proven within the system
  - Example: "All birds can fly" (closed world)
    "There exist non flying birds" (open world)

# Model Structures – Graphs

#### Language:

- Syntactic elements:
  - nodes (vertices)
  - Edges (directed, undirected)
  - Labels for edges (e.g., "distance") or nodes (e.g., "degree")
- Notation:
  - Numeric representation (adjacency matrix)
  - Visual representation

# Model Structures – Graphs

#### Model elements:

- Special kinds of graphs, e.g., trees, series parallel networks, bipartite graphs
- Connected graphs (path)
- Generic questions
  - Generic questions refer to properties of the graph and can be answered by well known algorithms like spanning tree, shortest path, best matching of nodes

# Model Structures – Graphs

- Modeling using graph structures
  - Business process modeling and notation (BPMN)
  - Petri nets

#### Language:

- Variables in one or more dimensions
- Mathematical functions
- Model elements:
  - Classical functions (linear functions, logarithm, exponential functions,...)
  - Norm of a vector, distance

$$||\mathbf{x}|| = \sum_{i=1}^{p} x_i^2, d(\mathbf{x}, \mathbf{z}) = ||\mathbf{x} - \mathbf{z}|| = \sum_{i=1}^{p} (x_i - z_i)^2$$

- Model elements:
  - Inner product

$$(\mathbf{x}^t \cdot \mathbf{z}) = \sum_{i=1}^p (x_i \cdot z_i)^2$$

Linear functions in more than one variable (matrices)

$$f(\mathbf{x}) = B\mathbf{x}$$

- Generic questions:
  - Properties of functions
  - Minimization and maximization of a function
    - Value of the minimum:  $z = \min f(\mathbf{x})$
    - Argument of the minimum:

$$\mathbf{x}_m = \arg\min f(\mathbf{x}) \ (f(\mathbf{x}_m) = z)$$

- Generic questions:
  - Matrix factorization: If C is a symmetric positive definite matrix (covariance matrix) then we can represent this matrix in the form:

$$C = P \cdot D \cdot P^t$$

Here D is a Diagonal matrix and P is a matrix with orthogonal columns

This is frequently used for dimensionality reduction

# Model Structures – Analytical Models, Probability

- Language:
  - Events, Calculus of events: E
  - Probability of events

$$P(E)$$
,  $odds(E) = \frac{P(E)}{1 - P(E)}$ 

- Random variables as model for measurement: X
- Probability Distribution:
  - Distribution function:  $F(x) = P(X \le x)$
  - Density function and probability function: p(x)We interpret the density as likelihood of an observation

### Model Structures – Analytical Models, Probability

#### Language:

– Conditional probability and independence:

$$p(x \mid y) = p(x, y) / p(y)$$

- Two variables are independent if

$$p(x, y) = p(x)p(y)$$

- Bayes Theorem:

$$p(x | y) = p(y | x) / p(y)$$

 Interpretation of Bayes Theorem in the discrete case: Compute column percentages from row percentages

### Model Structures – Analytical Models, Statistics

#### Language:

- Statistical units (observation units)
- Population
- Observable variable
- Transfer the concepts of probability to observations, e.g., "distribution" to "sample distribution" ("empirical distribution")

### Model Structures – Analytical Models, Statistics

- Model elements and generic questions:
  - Descriptive methods
  - Inferential methods
    - Estimation
    - Testing
    - Confidence regions
- Modeling methods
  - Regression

#### Models and Data – Data Generation

- In BI we have usually secondary data, i.e., data which have been collected for other purposes
  - Transactional data
  - Administrative data
  - Web data,...
- An important question for interpretation of results is defining the population which is represented by the data (e.g., tweets or evaluations on portals)
- Measurement of the data

#### Models and Data – Temporal Aspects

#### Elements of the Knowledge Based Temporal Abstraction Method

- Time stamps  $T_i$  are the basic primitives with a predefined granularity and a well defined zero.
- Time intervals  $T = [T_{start}, T_{end}]$  are defined as pairs of time stamps for start and end. Time points are zero length intervals.
- An *interpretation context*  $\xi$  is a proposition that can change the interpretation of parameters within the scope of a time interval. Interpretation contexts can be nested.
- A context interval  $< \xi, I >$  defines time intervals for which the interpretation context holds.
- An event proposition e represents the occurrence of an external volitional action or process and has to be distinguished from a measurable datum.
- An event interval  $\langle e, I \rangle$  represents the temporal duration of an event e.
- A parameter schema  $\pi$  is a measurable aspect of the state of the world (states of a process) with values in some domain  $v \in V_{\pi}$ . Parameter schemas may be of different type: primitive parameters (measurable data), abstract parameters (concepts), constant parameters (instant specific or instant independent).

#### Models and Data – Temporal Aspects

- A parameter proposition  $< \pi, v, \xi >$  defines the values of parameters in a context.
- An abstraction function  $\theta \in \Theta$  maps parameters into abstract parameters.
- A parameter interval  $< \pi, v, \xi, I >$  denotes the value v of the parameter  $\pi$  in the context  $\xi$  during time interval I.
- An abstraction is a parameter or a parameter interval.
- An abstraction goal  $\psi \in \Psi$  represent a specific intention or goal.
- An abstraction goal interval  $< \psi, I >$  represents the idea that abstraction goal  $\psi$  holds in interval I.
- Induction of context intervals allows the induction of events, parameters, or abstraction goal propositions for some context interval.
- Source: KBTA implemented as the RÉSUMÉ System: (<a href="http://citeseerx.ist.psu.edu/viewdoc/download?doi=10.1.1.3">http://citeseerx.ist.psu.edu/viewdoc/download?doi=10.1.1.3</a> 1.7866&rep=rep1&type=pdf)

#### Models and Data - Quality

#### **Quality dimensions**

- Relevance: Relevance measures in how far the data are useful in the intended context.
- Accuracy: Accuracy is the degree of conformity of a measure to a standard or a true value.
- Completeness: Completeness is a characteristic measuring the degree to which all required data is known. with respect to depth, breath and scope.
- Timeliness: Data coming early or at the right time, appropriate or adapted to the times or the occasion.
- Consistency: Consistency is expressed as the degree to which a set of data is equivalent in redundant or distributed databases.
- Coherence: Coherence refers to the adequacy of the data to be reliable combined in different ways and for various uses.
- Reliability: Reliability is a characteristic of an information infrastructure to store and retrieve information in an accessible, secure, maintainable, and fast manner.